# OUR CREDENTIALS

A SHOWCASE OF WHAT WE DO WITH LOVE

Jan 2024







# **ABOUT THE** AGENCY

Established in 2008, MEAComS the leading boutique public relations and strategic communications agency in Egypt.

Driven by passion and innovation, we have assisted an array of reputable brands and organizations to improve their media outreach, effectively handle crisis situations and build lasting relations with key stakeholders.

Winner of The African Excellence Awards – 2016 & 2017 & The Lisbon Awards 2019-20.





# YEAR OF ESTABLISHMENT



with different media outlets

**Edelman Affiliate** a network with more than

Global offices

50+ Clients

Winner of African Excellence Awards 2016 & 2017

The Lisbon PR Awards (2019 - 2020)



We strive to provide exceptional service, delivering creative and innovative solutions, and maintaining the highest standards of ethics and professionalism.

We envision a future where organizations in Egypt are empowered to communicate messages with clarity, authenticity, and creativity, and where communication is seen as a strategic tool for achieving success.

We help companies in getting their message across using only the most trusted and newsworthy channels. With our expert advice, and constant engagement, we help firms in all sectors anticipate their needs, navigate Egypt's sophisticated media landscape and maximize their return on investment.

# The communications **boutique** agency



# WHAT WE STAND FOR





Fatma El Zahraa is the founder and managing director of MEAComS with more than 22 years of experience PR, brand and corporate and crisis in communications.

Fatma is one of Egypt's leading women in public relations and has had a privileged view of the nation's communications landscape having managed the reputations of leading brands and organizations in the telecommunications, banking and finance, energy and power, pharmaceuticals, social development, and food & beverages sectors.

With this vision, MEAComS is positioned to provide women an empowering and healthy place to work giving them an opportunity to bring change in the field of public relations.



# MEET OUR FOUNDER



# CORE TEAM

# Zuhair Syed

## Head of Content & Client Relations



Zuhair has more than 8 years' experience of working in the Gulf region. He is highly skilled in content development and planning, digital communication across all channels, and developing and implementing communication strategies.

Zuhair's expertise includes working with clients across sectors including Qatar Foundation, Qatar National Library, Qatar Science and Technology Park, Qatar Stock Exchange, Ministry of Economy and Commerce, Josoor Institute, and Al Kass international Cup.

# Yasmeen ElSaghir Group Account Manager



Yasmeen has been in the PR field for 8+ years, during which she has worked on and led diverse communication projects in healthcare, humanitarian, and development areas. She previously worked at H+K Strategies covering the the UAE and Levant region, and she has also worked as a consultant for USAID in Lebanon and the United Nations.

As a Groups Account Manager at MEAComS, Yasmeen serves as the senior contact for clients and leads day-to-day account management, develops and implements strategy, overseas the project team and works on English language content.

# Nada Aref

# **Digital Media Expert**



Holding a bachelor's degree in Mass Communication from Cairo University, Nada is a passionate media person challenging herself to explore unique earned media opportunities for clients.

Over the years, she has developed key relations with leading media representatives and influencers in Egypt and excels at planning and executing influencer-based social media campaigns for clients.



## Rawda Ghanem

## Media Specialist



Holding a bachelor's degree in languages and simultaneous interpretation from Al-Azhar University in Egypt, Ghanem began her career as an English translator before joining the Egyptian Gazette Newspaper as an English Editor, Reporter, and Translator.

Rawda is well versed with the art of public relations and excels at media outreach, content creation, and generating media insights for all industries. She is a driven individual who pushes herself to attain her goals.

## **Reem Khaled**

## **PR Specialist**



Holding a bachelor's degree in mass communication, Reem started her career in marketing, where she worked extensively in media and advertising.

As a PR Specialist,, Reem takes a results-driven approach to creating connections, fostering relationships, and delivering impactful communication strategies. She is a creative thinker, an innovative problem solver, and a skilled strategist who constantly seeks opportunities to exceed expectations and elevate her clients' presence



# OUR SERVICES



Corporate Communications

Internal Communications



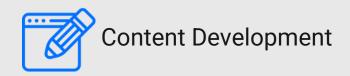
Crisis Communications



Stakeholder Relations



Creative Content







Media Reporting & Analysis



Media Outreach



Media Training



Event Management



Social Media Campaigns



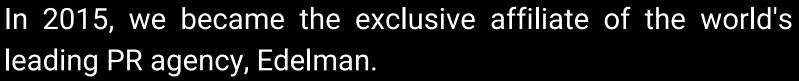
# CONNECTED GLOBALLY

Edelman is one of the world's largest and most respected communications firms, with a presence in over 60 countries.

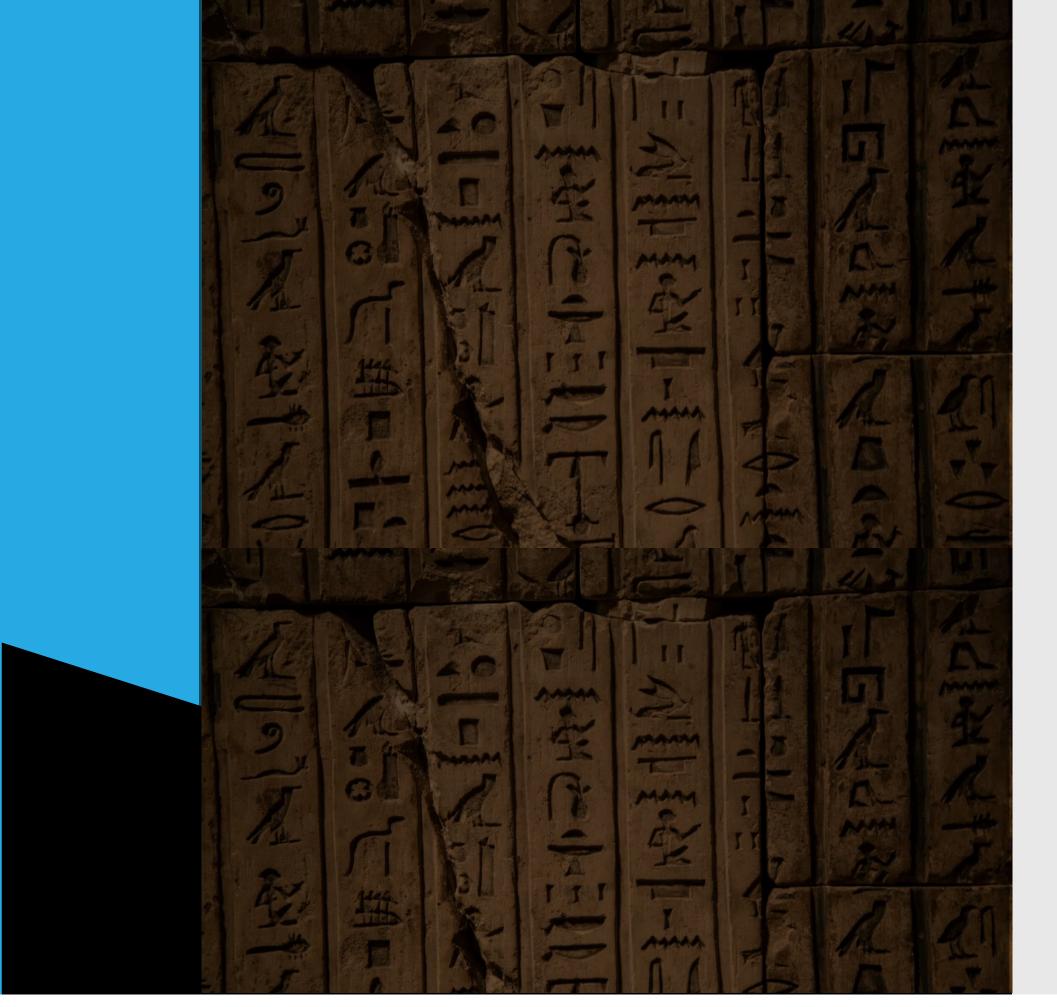
By becoming a part of their affiliate network, MEAComS gains access to their extensive resources, expertise, and network of contacts. This assists us in expanding our reach and taking on larger and more complex projects. This also provides us opportunities for collaboration and knowledgesharing with other member agencies, leading to new ideas and approaches, and ultimately benefiting our clients.













- **IT AND TELECOM**
- **REAL ESTATE**
- LIFESTYLE AND FASHION

# **EXPERIENCE ACROSS INDUSTRIES**

- **BANKING AND FINTECH** PHARMACEUTICAL
  - **TRAVEL AND AVIATION**

**FMCG** 

**ARTS AND CULTURE** 

**POWER AND ENERGY** 



# OUR IENTS













Canon **SIEMENS** SMAS-







# **MORE DIGITAL.** MORE COMPETITIVE.

THE GINGER FIRM®

In 2018, we founded our digital marketing wing, The Ginger Firm. The thought behind it is to help brands create stories that connect with their audience, experiences that people won't forget, and strategies that lay the foundation for success.

Our approach is built on out-of- the-box thinking, is inspirational and imaginative. We collaborate with all types of brands to satisfy their bespoke digital marketing needs.

For more information, please visit: http://thegingerfirm.com/









# Visa

## THE CHALLENGE

MEAComS supported Visa's Stay Secure campaign in Egypt with a well-conceived strategy aimed at generating positive media coverage and promoting the campaign's core message. Following the campaign launch in September, the focus of our strategy was the sustained promotion of campaign assets aimed at consumer education, which helped users identify fraudulent behavior and use secure payment methods.

## THE APPROACH

MEAComS executed the Stay Secure campaign through a broad dissemination of the campaign assets across various print and online media platforms, ensuring comprehensive media coverage and visibility. This was supplemented by a notable interview featuring Malak El Baba, Visa's Country Manager for Egypt, published in prominent publications including Al Mal, Fintech Gate, and MENA.

## THE RESULTS

The coverage for this campaign resulted in:

- 59 targeted segments reached
- 66 media stories published
- Total estimated reach of 73 million
- US\$18,755 in media value



# **OUR WORK**

# **Banking & Finance**







# **Asian Infrastructure Investment Bank**

## THE CHALLENGE

MEAComS was hired by the Asian Infrastructure Investment Bank (AIIB) for their Annual Meeting 2023, held in Sharm El Sheikh, Egypt. Our involvement began two months prior to the event, during which we took charge of overseeing the bank's public relations activities in Egypt.

## THE APPROACH

MEAComS main responsibilities were to drive registration and attendance for the event by disseminating newsletters to a wide array of C-Suite executives and other target audiences, secure ample media coverage in local and regional publications, and provide on-the-ground support.

We were able to secure several on-site and virtual interviews for AIIB's spokespeople in key regional publications including Sky News Arabia and CNN Business Arabic. We also distributed two press releases at the event, gaining extensive coverage in top-tier publications such as Youm7, Al Ahram and Al Masry Al Youm.

## THE RESULTS

- MEAComS distributed/secured 60 news stories in the region's top-tier publications, comprising of TV, digital and print.
- 310.9 million estimated reach with a total of \$76.4K in editorial media value.



# **OUR WORK**

# **Banking & Finance**

اجتماعات البنك الآسيوي للاستثمار فى البنية مصر حــتــبـة تتــم بــمــشــاركــة 106 دولــة sky news عربية @skynewsarabia تابعونا www.skynewsarabia.com ahramonline AIIB support for Egypt Doaa A. Moneim. Tuesday 17 Oct 2023 Doaa A. Moneim talks to Sir Danny Alexander, vice president for Policy and Strategy at the an Infrastructure Investment Bank, about the bank's plans for Equpt Founded in 2016 and headquartered in Beijing, the Asian Infrastructure Investment Ban (AIIB) is a multilateral development bank (MDB) that aims to improve economic and social utcomes in Asia. It is the world's second-largest multi-lateral development institution, and over recent years has made significant investments in Egypt. The bank's vice president for Policy and Strategy, Sir Danny Alexander, explained its policies in Egypt in an interview with Al-Ahram Week





# **Mashreq Global Network**

## THE CHALLENGE

Mashreq Global Network (MGN), a wholly owned subsidiary of Mashreq Bank, entered the Egypt market at the end of 2022 and approached MEAComS to position the company as a leading innovation hub and an employer of choice with its head of operations, Ahmed El Sherif as a thought leader in this niche space. The challenge was to profile a company and its spokesperson which were relatively unknown as the company's operations as a Global Capability Center (GCC) were very niche for the Egyptian market. This was compounded by the fact that the company had no major activities coming up leaving no opportunities for media interactions.

#### **THE APPROACH**

MEAComS began by developing the press material including spokesperson bio and a message house for the ideal local narrative with relevant facts and figures on the company's operations and workforce in Egypt. The idea was to gradually build spokesperson credibility and then utilize this to position the company. The first step was an Op-ed written and published in Al Mal. This was followed by a series of spokesperson interviews on the company, its purpose in Egypt and impact on the economy including job creation. Spokesperson's LinkedIn was also activated during this time.

## THE RESULTS

- 04 exclusive stories on MGN's spokesperson.
- 2.2 Mn potential reach of these stories.
- All key messages highlighted in the stories.
- Increase in media queries on MGN and its future roadmap for Egypt.



# **OUR WORK**

# **Banking & Finance**



Ahmed El Sherif • 1st

VP, Head of Mashreq Global Network at Mashre

In my recent interview with Eleqtisade News, I had a chance to share insights on the local banking sector and its potential to not only give a boost to the economy but also assist in realizing Egypt vision 2030. All that's required is a sector-wide. comprehensive, and robust, digital transformation strategy which will lead to greater financial inclusion, job creation and operational efficiencies. At MGN, we are providing Egypt's young, tech-sawy job-seekers an opportunity to collaborate on the latest technology-centric solutions for Mashreq, opening up doors to new, niche job opportunities thereby contributing to this vison.

Read more from the interview here:



رئيس شبكة المشرق العالمية: القطاع المصرفي يحتاج للعمل بشكل جماعي لجعل الخدمات الرقمية أكثر سهولة (حوار) - الاقتصادي نيوز eleqtisadenews.com - 6 min read





# **African Development Bank**

### THE CHALLENGE

Although Egypt is one of the founding members of AfDB, and happens to be one of its largest shareholders, the Bank's activities were largely unknown to the Egyptian public. The Bank called on MEAComS to develop a complete outreach strategy that would define its brand in a compelling and positive way.

### THE APPROACH

MEAComS publicized important milestones surrounding the bank's multiple projects. Our key milestone with the AfDB involved managing the media coverage of the bank's youth employment forum, "Building the Future of Egypt". We used this opportunity to highlight the bank's reports and emphasize their role in the region as equivalent to that of the World Bank or IMF.

### **ACTIVITIES**

Youth Forum, press events, press releases, familiarization trip for international media, as well as handling press interviews for spokespersons, press releases distribution and media monitoring, and media inquiries.

## THE RESULTS

- 70 media attendees
- News got picked up by the international media
- 124 news stories
- 18.1 Mn potential reach
- EGP 4.9 Mn in media value



# **OUR WORK Banking & Finance**

# «الأفريقي للتنمية» يصرف 545 تمويلات لمصر 2018

صرف البنك الأفريقي للتتمية، 545 مليون دولأر من إجمالي التمويلات التي خصص لصر خلال العام الحالي

وذكر البنك في بيان إن مجلس إدارته وافق ملى تمويلات لصالح مصر العام الحالي يقيمة 505.5 مليون دولار تمثل الشريحة لثالثة من قرض تمويل برامج الموازنة الذى اتفق عليه في 2015، ومنحة بنحو 600 ألف دولار لإجراء دراسة جدوى عن معالجة مياه لصرف الصحى بمحطة أبورواش، ومنحة سندوق المياء العذبة بنحو 4.9 مليون دولار.

وذكر البيان أن مصر حصلت خلال العام لماضي نحو 580 مليون دولار، ومعدلات الإنفاق الإجمالية تبلغ 70.3%.

وأشار إلى أن المحفظة الاستثمارية لنشطة للبنك في مصر تتكون من 31 عملية مستمرة بنحو 2.957 مليار دولار، منها 9 قروض بالقطاع العام تمثل 90% من إجمالي الالتزامات، و5 مشروعات بالقطاع الخاص تمثل 9%، و17 منحة 1%.

وقدم قروضاً بقيمة 400 مليون دولار فللال العقد الماضى للمنشآت الصغيرة ومتناهية الصغر في مصر.

## «الأفريقي للتنمية»: 30 مشروعا للبنك ى مصر يقيمة 2.8 مليار دولار





# **Shell Lubricants**

#### THE CHALLENGE

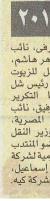
The Shell Technology Leadership Conference, an international event presenting the latest advancements from companies interested in solving pressing global issues, was scheduled to take place in Egypt for the first time at resort hotspot Marsa Alam in the Red Sea governorate. MEAComS was tasked with media management, however, the location for the event had its own challenges and so did the fact that Shell Lubricants wanted to promote its lubricant business through this event.

#### THE APPROACH

MEAComS selected energy, business and technology-based media to cover the event and ensured their participation by arranging for special transports. The agency also carried out a media roundtable with Shell spokespeople to ensure that the stories coming out of the event also focused on the work Shell Lubricants was doing in Egypt.

#### THE RESULTS

- The conference received exceptional media coverage, in both local and international media outlets.
- Over 24 print publications and 90 online news media covered the conference.
- In total, the stories reached a potential 41 million people.
- EGP 1.4 million in editorial media value.





# **OUR WORK**

# **Power and Energy**



ريادة التكنولوجية ٢٠١٦ هذا العام تحت شعار «الابتكار والتعاور المبادرات التي يقوم بها القطاع الخاص في مجال الابتكار راجهة تحديات مجال الطاقة والمياه والغذاء الم ح خلق منصبة للحوار تسبهم في وضع حلول إيجابية لتوه لسات المؤتمر الطرق المثلى لايتكار طرق تساهم ف لطاقة والماء والغذاء في مصر من أجل مستقبل لمؤتمر سبل إيجاد حلول للتحديات الاجتماعية والبيئية، لأفكار لمعالجة الطاقة والمياه وقضايا الغذاء وخلق قيمة مشترك مجتمعات المحلية والمجتمع ككل مع استعراض تجارب كبري الش ، المجال الصناعي والغذائي، هذا بالإضافة لمناقشة مجمو أفكار الصالحة للتطبيق في السوق المصرى. جدير بالذكر لعام الماضي شارك بها أكثر من ٨٠ شركة محلية وعالمية ا لشركات والمؤسسات العاملة في مجال الطاقة بمصر، ويبلغ عده لشاركين في مؤتمر هذا العام أكثر من ٣٠٠ مشارك يمثلون مختلف لقطاعات الصناعية، بالإضافة لمثلين عن الحكومة والجمعيات لأهلية وممثلى الصحافة ووسائل الإعلام المصرية. ومن المقرر تقام فعاليات المؤتمر في فندق شتيجنبرجر الضو بمدينة «الغردقة تعقد الجلسة الافتتاحية للمؤتمر يوم ١٨ نوفمبر ٢٠١٦



ساهرهاشم

# تطلق الدورة الخامسة لمؤتمر الريادة التكنوله جية ٢٠١٦

الخامسة لمؤتمر شل للريادة التكنولوجية والذي يُقام في الفترة من ١٧ حتى ٢٠ نوفمبر الجاري في مدينة الفردقة، احدى أهم الوجهات السياحية في مصر ومنطقة البحر الأحمر.

ويستضيف المنتدى - الذي يُعقد هذا لعام تحت شعار: «الابتكار والتعاون لواحمة التحديات المستقبلية في مصر محالات الطاقة، الماه والغذاء» ۱۰۰ شرکة من مثلين لما يزيد على كبرى الشركات المحلية والدولية العاملة في مصر، وذلك لمناقشة سبل معالجة

تنظم شركة شل للزيوت مصر الدورة | هذه القضية الملحة المتمثلة في مصادر الاستدامة على مستوى العالم. وسيتناول المنتدى مناقشة القضايا المعقدة التر تنشأ من خلال تزايد الضغط ع الموارد الأساسية لكوكبنا.

وتؤمن « شركة شل « بأن التعاون المشترك بين القطاعات والقيادة سيكون أمراً أساسياً للمساعدة في تلبية حتياجات العالم المستقبلية من الطاقة، فى الوقت الذى يتم فيه البحث عن حلول مستدامة لمواكبة الضغوط والتحديات المتعلقة بمصادر الطاقة والماء والغذاء. وتضم قائمة أهم المتحدثين في

المؤتمر كل من: وإيدان ميرفى، نائب رئيس شركة شل مصر ، وساهر هاش العضو المنتدب لشركة شا مصر، وأندرو هيفر، نائب رئب للقطاع العالمي لتكنولوجيا التكري التجاري، والدكتور طارق توفيق، نائ رئيس اتحاد الصناعات والمهندس سعد الجنوشي، وزير السابق، ووائل فخراني، ونائب رئيس العلاقات الحكومية لشركة كريم مصر، والدكتور خالد إسماعيل مؤسس ورئيس مجلس إدارة شركة كيه



ايدان ميرفيش



# **General Electric**

#### THE CHALLENGE

GE wanted to celebrate its 40-year anniversary in Egypt with a strong focus on public and private partnerships. However, the company also wanted to take this moment to address some of the country's toughest challenges in the areas of healthcare, transport, power, water, oil and gas, and human capacity building. The KPIs included earned coverage in all tier-1 media.

#### THE APPROACH

To ensure maximum coverage without the need for sponsored content or influencer engagements, MEAComS planned a huge press conference that included GE's international leadership, government officials and CEOs from partner At the event, spokesperson interviews were aligned with leading media, key highlights from the panel companies. discussion were shared as independent stories and a post-event press release was shared with the entire media universe.

#### THE RESULTS

- Leading local and international media attended the event, including Forbes, Business Today, Petromining magazine, and CNBC Arabia.
- 45 media stories.
- Total potential reach of 55 Mn.
- \$890,979 in media value.



# **OUR WORK Power and Energy**







# Xiaomi

#### THE CHALLENGE

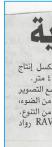
One year after launching Mi A1 smartphone, MEAComS was called in to help deliver more publicity for Xiaomi Redmi Note 5 by arranging a press conference with key journalists. The goal was to position Redmi Note 5 as a top-performing smartphone that is competitively priced in a market dominated by Apple and Samsung. The press conference focused on the advanced dual camera functionality of the Redmi Note 5, which features a large 1.4µm-pixel sensor, AI camera effects, an LED Selfie light for its front camera, low-level lighting capability and dual pixel technology.

#### THE APPROACH

MEAComS set out to identify and approach tech reviewers in Egypt and arranged for Xiaomi to meet with them along with key media to discuss the high-quality features of its smartphones. MEAComS also developed, translated and distributed a press release and invited them to the press conference. The press conference was well attended by the media and received extensive publicity for the Redmi Note 5.

### THE RESULTS

- 30 publications and 141 online media picked up the story.
- EGP 2 million (almost USD 160,000) in editorial media value.
- The estimated total reach was 14 million.





# **OUR WORK** Technology

#### «شاومى» في المركز الرابع في سوق الهواتف الذكية بمصر

عززت شركة شاومي العالية الرائدة في مجال التكنولوجيا تواجدها في السوق المصرى كرابع الشركات العالمية الرائدة في مجال تكنولوجيا الهواتف الذكية، فوفقا للإحصائيات الصادرة عن مؤسسة IDC العالية المتخصصة في أبحاث السوق عن مؤشرات مبيعات الهواتف الذكية في مصر خلال الربع الثاني من عام ٢٠١٩. جاءت شاومي في المركز الرابع مـن حيث عدد وحدات الهواتف الذكية المباعة بنسـبة بلغت ١١.٤٪ مقار نة بنسبة ٨,٧٪ في نفس الفترة من العام الماضي.

كما جاءت شاومي في المركز الثالث من حيث قيمة البيعات بنسبة بلغت ١١,٩٪ في الربع الثاني من عام ٢٠١٩ مقارنة بنسبة ٧,٩٤٪ في نفس الفترة من العام الماضي.

و من الجدير بالذكر أن إجمالي إيرادات شاومي خلال الربع الثاني من ٢٠١٩ قد حققت نموا بنسبة ١٤،٨٪ لتصل إلى٥١،٩٥ مليار يوان. وبلغ صافي الربح المعدل٣،٦٤ مليار يوان، بزيادة قدرها ٧١،٧٪ على أساس سنوي. وكانت شركة شاومي ، قد أعلنت عن إجمالى نتائجها الموحدة للربع الثاني وكذلك نتائج النصف الأول من العام المنتهى في ٣٠ يونيو ٢٠١٩ والذي حققت شاومي خلاله أداءً فاق النوقعات حيث ارتفع إجمالي إيرادات المجموعة خلال هذه الفترة بنسبة ٢٠,٢ ٪ أي ما يُقارب ٩٥,٧١ مليار يوان صيني. وبلغت الإيرادات من خارج الصين ٣٨,٦ مليار يوان صيني ، ما يمثل أكثر من ٤٠ ٪ من إجمالي الإيرادات. بينما بلغ صافي الربح المعدل (مقياس خارج المعايير الدولية لإعـداد التقارير المالية) ٥،٧٣ مليار يوان، بزيادة سـنوية وصلت إلى ٤٩٫٨٪. ونمت إجمال إيرادات شاومي خلال الربع الثاني من ٢٠١٩ بنسبة ١٤٫٨٪ لتصل إلى ٥١,٩٥ مليار يوان. وبلغ صافي الربح المعدل٣،٦٤ مليار يوان، بزيادة قدرها ٧١،٧٪ على أساس سنوي.

# م» تطرح هاتفها الجديد «NOTE 10» بالسوق المصرية

هواتفها الذكية Mi Note مزود بكاميرا خماسية بدقة ١٠٨ سحابكسل، بدقة ٥٢٦٠ مللي أمبير.

يأتي هاتف NM Note بنيور. يأتي هاتف NM Note بنيور عدسات مختلفة، تشتمل على أحدثت نقلة كبيرة في المجال. عدسة واسعة النزاوية بدقة ١٨ ميجاكسل وعدستين للتقريب، إحداهما بدقة ٥ ميجاكسل، والأخرى بدقة ١٢ ميجابكسل، وعدسة ذات زاوية شديدة الاتساع بدقة ٢٠ ميجابكسل، وأخيرًا عدسة ماكرو دات زاوية شديدة الاتساع بدقة ٢٠ ميجابكسل، وأخيرًا عدسة ماكرو

وتعد الكاميرا الرئيسية بدقة ١٠٨ ميجابكسل الأولى من نوعها في مجال التصوير الفوتوغرافي، باستخدام الهواتف المحمولة، وقد

مطبوعات بحجم اللوحة الإعلانية يصل ارتفاعها إلى ٢٤, ٤ م ويدعم إعداد الكاميرا الخلفية لهاتف Mi Note الليلي ۲,۰ Night Mode الذي يسمح بالتقاط قدر أكبر من الض ويجمع بين لقطات متعددة لنفس المشهد من أجل المزيد من التنوع وستجعل خاصية تقليل الضوضاء متعددة الأطر RAW روا، الحفلات والمصورين الليليين في غاية السعادة.



# Canon

# Canon

#### THE CHALLENGE

Canon was looking to launch the Pixma G-series printers in an innovative and memorable way. Canon asked MEAComS and its expert team to organize an event that would successfully launch this new innovative set of printers in Egypt that will reach the media and consumers with a clear message.

#### THE APPROACH

To get the best possible results out of the event, MEAComS decided to organize a press conference that would create more reach for Canon's printer series. MEAComS gathered all the technology media, to announce the launch of Canon's new PIXMA G-Series printers.

After the event, MEAComS conducted a detailed post-event and media analysis that Canon could use to measure the conference's success.

#### THE RESULTS

- 64 news stories in print and online publications.
- Estimated potential reach of 3,188,240 with a total of EGP 315,859 in editorial value.
- Coverage for the event and Canon's printer was featured in top newspapers including; Daily News Egypt, Al Masry Al Youm, Alam Al Youm, Akhbar Al Youm, Al Gomhuriya, Le Progress Egyptian, and Mal W Amal.



# **OUR WORK Technology**

#### ز من تواجدها في مصر وتؤكد : قرار التصنيع لم يتخذ







Canon allocates 8% of annual expenditure to research and development centres



7.5% EXPECTED GROWTH IN PRINTER SALES IN

\$26.3BN TOTAL EXPECTED MARKET VOLUME O





# **Blumberg Grain**

### THE CHALLENGE

Blumberg Grain needed to educate local media and the public at large about its efforts to gain widespread support for Blumberg Grain's first major initiative, the Shouna Development Project, which would see the open-air grain storage center completely revitalized and upgraded with Blumberg Grain Aggregation Center technology.

## THE APPROACH

MEAComS team handled the launch of Blumberg Grain Aggregation Center in Alexandria in collaboration with the Ministry of Supply and Internal Trade in June 2015 where we handled government relations, media relations, press event and other event management activities.

#### **ACTIVITIES**

Press conference, 6 video production, 12 video footages to sites, press release, familiarization trip for international media, roundtable with top 4 media, as well as handling press interviews for spokespersons, press releases distribution and media monitoring, and media inquiries.

#### THE RESULTS

- News got picked up by Reuters and Al Arabia channels as well as a 4 pages interview in Business Today magazine.
- A total of 52 earned stories.
- In total, the stories reached a potential 5 Mn people
- Editorial MV: \$631,881



# **OUR WORK Agri-Tech**







# KFC

# **Kentucky Fried Chicken**

### THE CHALLENGE

KFC announced annual initiative in honor of Colonel Harland Sander's on what would have been his 128th birthday on September 9,2018 celebrating acts of Colonel-ness that radiate kindness, inspire positive change within the community and remind people to be generous in thoughts and actions.

To create awareness and promote acts of kindness, MEAComS encouraged KFC to spread its kindness gesture to everyone, from customers to employees and delivery drivers. The campaign was designed to drive engagement, both online and offline, and generate buzz among KFC's customers.

## THE APPROACH

MEAComS developed a press release and leveraged its relationships with key media to secure significant coverage and raise awareness on KFC's annual celebration. The press release was also published in leading news sites in Egypt to further generate publicity.

## THE RESULTS

- In addition to celebrating the Colonel's birthday memorably the campaign also received great publicity.
- More than 10 media outlets covered the news, including leading publications such as Al Mogaz, Alam Al Mal and Insight.
- EGP 58,256 in advertising value with an estimated reach of more than 1.5M.



# **OUR WORK Food & Beverage**

# دجاج كنتاكى يحتفل بعيد ميلاد مؤسسه الـ 128 بمبادرة مجتمعية في المنطقة العربية

الخطوة مع مبادئ الكولونيل بتقدير جهود الآخرين فسييعبَّر آلعاملين في عدد من الفروع المنتش الدول الثلاثة عن شكَّرهم البالغ لزملائهم وسييتم تقديم هدية تقديرية لأكثر مز

فى الدول الثلاثة للاحتفال بذكرى الكولونيل، وهي جهودهم المتواصلة

أعلن دجاج كنتاكي، أكبر مطاعم الدجاج ضمن إطار هذه المبادرة ستقوم مطاعم دجاج المقلي في العالم، عن إطلاق مبادرة سنوية جديدة — كنتاكي في الإمارات والسعودية ومصر بتقدير جهود مناسبة فكرى ميلاد مؤسسة الـ١٢٨ بعنوان Acts الطيارين القائمين بتوصيل الطعام، تتماش of Colonel-ness. تدعو هذه المبادرة التقديرية ، إحداث تغيير إيجابي في المجتمع وتذكير الناس أهمية عمل الخير وتقديرً الآخرين في أعمالهم وأفكارهم. فانطلاقاً من التزام العلامة التجارية تجاه كافة الأشخاص والمجتمعات، أطلقت مبادرة حول العالم يوم الأحد ٩ سبتمبر داعية أكثر من ٣٠٠ ألف عبَّارة عن مجموعة منتجات تخفَّف عن الطيارين منَّ موظفٌ فُلِّي أكثر من ١٣١ دولة إلى التعهُّد بالقيام 💿 وطَّاة حرارة الصيف. إضافة إلى رسالة شَّكَر علم بمبادرات خيرية وتقديرية للمجتمع من حولهم.

KFC Celebrates Founder's 128th Birthday by Inspiring Positive Acts of Colonel-ness Across the Region

KFC, the world's largest chicken restaurant, has ann annual initiative in honour of Colonel Harland Sander's 128th birthday, celebrating Acts of Colonel-ness that radiate kindness, inspire rous in thoughts and actions. Building on the brand's strong to all people and communities, the initiation of the initiation of the second ched around the alobe and calls on over 300,000 employees of Colonel-ness, whether through a formally organized team volu event or to simply lending a hand to a neighbour in need





# **Nissan Motors**

#### THE CHALLENGE

Nissan Motor Egypt participated in Automech Formula, the largest automotive exhibition of its kind in Egypt, on 26 September 2018. At the exhibition, it displayed some of its latest fully accessorized car models and its one of a kind hybrid car, BladeGlider, an advanced electric car combining zero emissions and Nissan Intelligent Mobility. Nissan reached out to MEAComS to help raise awareness about its participation in Automech, and to generate buzz and excitement to key media and prospective customers.

#### THE APPROACH

MEAComS worked closely with Nissan to plan its participation at Automech Formula, which included, preparing news releases and speeches, organizing a media roundtable, arranging for TV interviews and overall strengthening the company's relationship with key media.

## THE RESULTS

- More than 79 media professionals, including journalists and TV presenters, were present during the car reveal.
- Secured coverage from top tier publications such as Al Masry Al Youm, Al Akhbar, Al Ahram and Daily News Egypt. Nissan's spokesperson was also broadcast on Nile News, one of the highest viewed TV channels in Egypt.
- EGP 3,956,247 in advertising value with an estimate reach of 42.2M.



# OUR WORK Automotive



بالمحمة (



# **GSK PLC**

## THE CHALLENGE

GSK Consumer healthcare was inaugurating the Voltaren Emulgel production line in Giza in June 2019. MEAComS took this opportunity to present GSK as the driving force for British investment in the Egyptian healthcare sector.

### THE APPROACH

Identifying select healthcare and investment journalists; developing press kit material, coordinating simultaneous translation and positioning the event for target audiences

• Providing media training for GSK Consumer Healthcare.

• Inviting the Minister of Investment and International Cooperation Dr. Sahar Nasr, the British Ambassador to Egypt Sir Geoffrey Adams, the General Manager GSK Consumer North Africa Mr. Nabil Besri to meet with key media outlets to; ensuring an environment of healthy information exchange

• Leading, managing and arranging all event plans and logistics; keeping GSK's transformation of the Al Giza and Al Sala manufacturing sites front and centre of everybody's mind.

## THE RESULTS

- More than 144 news stories with an estimated reach of 216.5M.
- EGP 2M in equivalent advertising value.

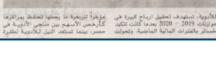


# **OUR WORK Pharmaceutical**



ين ملحوظ في هوامش الرعاية الصحية

ع: الحكومية تحتفظ بمركزها كأرخص أسهم أدوية بالبورصة









# Abu Dhabi Festival

### THE CHALLENGE

Presented in partnership with internationally acclaimed artisan jeweler, Chopard, the Abu Dhabi Festival Award is for persons deemed to be making "outstanding lifetime contributions to arts and culture". It is popularly felt that the awardee must be one that has delivered the best, genuinely authentic expression of that intrinsic, human quality – culture.

In 2020, sought after theatrical producer and actor, Yehia El Fakharani, received the honor of the Abu Dhabi Festival Award.

#### THE APPROACH

Formulating tailored plans, MEAComS shortlisted and engaged arts and culture journalists representing top-tier media outlets, along with critically acclaimed producers and artists. MEAComS handled event logistics, and developed and distributed the press release after the event. One to one interviews were also arranged for Abu Dhabi Festival founder and artistic director Mrs. Huda Alkhamis.

### THE RESULTS

- 30 top-tier media representatives were in attendance, including 9 TV channels.
- 90 news stories across broadcast, print, online and social media, in both Arabic and English.
- 684 million estimated reach with a total AVE of \$296,405.
- Interviews were conducted by Al-Ahram and Al-Akhbar with Mrs.Alkhamis that shed light on her experience with Abu Dhabi Festival, the cultural and humanitarian connections between Egypt and UAE and the role of Arab women.



# **OUR WORK Arts & Culture**



عن تاريخه الفني يكرم يحيى الفخراني بدار الأودرا

للمبدعين المصريين في مجال الفنون ) يمنحها المجلس الأعلى للثقافة – جائزة عظيم في النفس. ولة التقديرية - حيث عبر عن سعادته بمذا وقال «في مثل هذه الأحوال لا أستطيع



الاختيار، موضحا أن التكريم عندما بأتر كيان كبير مثل الدولة المصرية «بلدنا الحبيبة»، وبترشيح من جامعة القاهرة، يكون له أثر

الكلام، لكن كل ما أستطيع أن أقوله، إن اتحاه عظيم، أن يتم وضع الفنان أ في ترتيب هذه الجوائز، أو وضع اس خاصة وأنها كانت دائمًا تمنح فقط

لملك لير» على مسرح «كايرو شو» الماضى 10 يناير، ومقرر استكمال الأيام المقبلة 17 و23 و24 و30 و31 يناي الجارى، حيث تم البدء في عروض العام الجدي ذلك بعد انتهاء آخر عروض 2019 ليلة رأس





# **Oman Aviation Group**

#### THE CHALLENGE

MEAComS was supporting Edelman Italy, our affiliate partner, in the grand opening of Muscat International Airport, one of the largest airports in the Middle East region. MEAComS goals was to garner media interest for the opening, secure attendance of high-profile journalist from key publications, and position the opening as a great accomplishment for Oman.

#### **THE APPROACH**

MEAComS immediately started reaching out to key journalists for the event, including, news, travel and business reporters to ensure maximum coverage. It also liaised with Edelman for the media's travel logistics. A press release was also distributed after the event to print and online publications.

#### THE RESULTS

- The event was featured in numerous national top tier publications including 30 popular websites and more than 5 print publications.
- The coverage generated USD 21,676 in advertising value.



# **OUR WORK Travel & Tourism**

## غدا..افتتاح مطار مسقط الدولي بتكلفة ٥ مليارات دولار

#### ١٩٠ الفطيسي لـ المصرى اليوم»: القطاع الخاص يشارك بالتشغيل.. والسعة ٢٠ مليون مسافر



مطار سائلة بيد شمن مرمة ولمية للنية. الأسبية برامة ألى يلام ترميا أن يكن فيكي

بهم في المبل بمعيم بواللو الطار الت وحسب الطيسي فإن ساطة عمار شداد اللية الطلي الترايد من علال ا

a di Kasin kasal kasin والمسكان بتراكين

القار الوزير المدانى إلى



Crand Opening of One of the World's Most Spacious and Beautiful Airports, Muscal International Airport

The Grand Opening of Muscat international Airport, one of the most specious and beautiful airports in both the region and around the world win held in presence of Dr. Ahmed Mohammed Al Futalsi, Minister of Transport and Communications and Mustafa al Hinai, CEO of Oman Aviation Group. The amport has been designed and constructed to the highest standards of quality and service. and majors the international Air himport Association's EADA assification for top airports.





# **Zayed Award**

#### THE CHALLENGE

The Zayed Award recognizes the institutions and community of people who are spreading the work of human fraternity and coexistence around the world. The inaugural session was held virtually due to the pandemic and the agency was requested to ensure maximum coverage.

### APPROACH

Plans put in place by MEAComS included the distribution of two press releases, virtual attendance of selected journalists and two post event interviews for increased media exposure.

### RESULTS

- 38 News Stories across print and online outlets, in both Arabic and French.
- 266 Mn in potential reach.
- USD 65,406 in media value.



# **OUR WORK** Social Enterprise



شيخ الأزهر يهنئ أمين عام الأمم المتحدة بعد فوزه بجائزة زايد للأخوة الإنسانية

الأربعاء، 03 فبراير 2021 05:06 م









# **Africa Netpreneur Prize**

#### THE CHALLENGE

The flagship Africa Netpreneur Prize Initiative (ANPI) was created by Jack Ma after his first trip to Africa in 2017. The aim, to support and inspire the next generation of African entrepreneurs who are building a better, sustainable and inclusive economy for the future. In its inaugural year, nearly 10,000 entrepreneurs from 50 countries across the continent applied.

### THE APPROACH

MEAComS worked with the Initiative across the entire African network – in Kenya, Rwanda, Nigeria, South Africa and Ghana where we managed to distribute two press announcements on the event. We also nominated and facilitated the travel of three senior level journalists from tier one publications to represent the Egyptian media in Accra, namely Al-Ahram, Al-Akhbar and Al-Masry Al-Youm newspapers.

## THE RESULTS

- 261 pieces of coverage received during this period 87 were in Egypt across Arabic, English and French languages.
- 52 media representatives attended the event, including 20 that were sponsored and flown in from other African countries.
- 1,543 new followers were gained on social media in the month of November 2019.
- Total advertising value of \$100,486 generated from Egypt.



# **OUR WORK Regional Events**

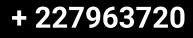


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